

September 1, 2017

Elisabeth Köll

William Payden Associate Professor
Department of History
University of Notre Dame
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EDUCATION

- 2008 General Management Program, Executive Education certificate, Harvard Business School
1998 D. Phil. (Ph.D. equivalent) in Modern Chinese History, University of Oxford
1992 Master's degree in Chinese Studies (major), Japanese Studies, and Business Administration, first class honors, University of Bonn
1986-1988 Study of the Chinese language and economic history with diploma, Fudan University, Shanghai

ACADEMIC EMPLOYMENT

- 2017/7-2018/6 Acting Associate Dean for the Humanities and Faculty Affairs, College of Arts and Letters
2015- Associate Professor, History Department, University of Notre Dame
2013-2015 Visiting Associate Professor, History Department, Harvard University
2008-2015 Associate Professor of Business Administration, Harvard Business School (HBS)
01/2008- 06/2008 James M. Collins Fund Visiting Associate Professor of Business Administration, HBS
07/2007-12/2007 Visiting Associate Professor of Business Administration, HBS
2004-2008 Associate Professor with tenure, Modern Chinese History, Case Western Reserve University
1998-2004 Assistant Professor of Modern Chinese History, Case Western Reserve University

AWARDS, HONORS, and AFFILIATIONS

- 2016-19 William Payden Associate Professor in History, College of Arts and Letters
2016- Research associate, Joint Center for History and Economics, Harvard University
2015-20 Faculty Fellow, Kellogg Institute of International Studies; Liu Institute for Asia and Asian Studies
2015- Associate in Research, Fairbank Center for Chinese Studies, Harvard University
2012-15 Appointed Senior Scholar at the Harvard Academy for International and Area Studies
2003 Nominee for the Carl F. Wittke Award for Distinguished Undergraduate Teaching, Case Western Reserve University
2002 Nominee for the Carl F. Wittke Award for Distinguished Undergraduate Teaching, Case Western Reserve University
1998 Appointed Extraordinary Research Fellow, Zhang Jian Research Center, Nantong, PRC
1998 Phi Alpha Theta
1992 Rhodes Scholar, St. Antony's College, Oxford University

PUBLICATIONS

Books

Railroads and the Making of Modern China. Manuscript under pre-contract with Harvard University Press (currently under review).

From Cotton Mill to Business Empire: The Emergence of Regional Enterprises in Modern China. Cambridge/Mass: Harvard University East Asia Center, Harvard East Asian Monographs Series No. 229, distributed by Harvard University Press, 2003.

Book Chapters

“Adapting Technology and Management to Political Objectives: The Transformation of China’s Railroad Administration, 1930s to 1960s” in Li, Lifeng, *Zai xiang 1949 nian fenshuijing* (Rethinking the 1949 Divide), Nanjing: forthcoming.

“The Making of the Civil Engineer in China: Railroad Companies, Knowledge Transfer, and Professional Management,” in *Knowledge Acts in Modern China: Ideas, Institutions, and Identities*, Robert J. Culp, Eddy U and Wen-hsin Yeh (eds.), Berkeley, Cal.: Institute of East Asian Studies, University of California, Berkeley, 2016. (China Research Monographs 73)

“Professional Managers at Political Crossroads: Hsia Pin-fang at the Bank of China in New York and London, 1939-1951,” pp. 271-97 in *The Capitalist Dilemma in China’s Communist Revolution*, Sherman Cochran (ed.), Ithaca/NY: Cornell East Asia Series, 2014.

With David Faure, “Insurance in China: The Introduction and Indigenisation of the Industry”, in *World Insurance: The Evolution of a Global Risk Network*, Peter Borscheid and Niels Viggo Haueter (eds.), Cambridge, England: Cambridge University Press, 2012.

“A Fine Balance: Chinese Entrepreneurs and Entrepreneurship in Historical Perspective”, pp. 195-211 in William C. Kirby (ed.), *The PRC at 60—An International Assessment*. Cambridge: Harvard University, East Asia Center, 2011.

“Chinese Railroads, Local Society, and Foreign Presence: The Tianjin-Pukou Line in pre-1949 Shandong,” in *Manchurian Railways and the Opening of China: An International History*, Bruce A. Elleman and Stephen Kotkin (eds.), Armonk/New York and London, England: M.E. Sharpe, 2010.

With Bruce A. Elleman and Y. Tak Matsusaka, “Introduction,” in *Manchurian Railways and the Opening of China: An International History*, Bruce A. Elleman and Stephen Kotkin (eds.), Armonk/New York and London, England: M.E. Sharpe, 2010.

With William N. Goetzmann, “Paying in Paper: A Government Voucher from the Southern Song,” William N. Goetzmann and K. Geert Rouwenhorst (eds.), *The Origins of Value: The Financial Innovations That Created Modern Capital Markets*, Oxford and New York: Oxford University Press, 2005.

Ibid. (Chinese Edition), Translation by Wang Yu and Wang Wenyu, Shenyang: Wanquan chuban gongsi, 2010.

With William N. Goetzmann, “The History of Corporate Ownership in China: State Patronage, Company Legislation, and the Issue of Control,” in Randall K. Morck (ed.), *A History of Corporate Governance around the World: Family Business Groups to Professional Managers*. Chicago and London: The University of Chicago Press, National Bureau of Economic Research series, 2005.

“Zai zhanzheng he zhengzhi kunjing zhong zhengqu jiating he gongsi liyi: 1920 niandai dao 1950 nian chu Dasheng qiye de zhuanxing (Negotiating family and corporate interests during war and occupation: The transformation of the Dasheng Enterprise from the 1920s to the early 1950s),” in Zhang Zhongmin (ed.), *Qiye fazhan zhong de zhidu bianqian* (Institutional change in Chinese business history). Shanghai: Shanghai Academy of Social Sciences Press, 2003.

“Factories in the Countryside: The Industrial Workforce and Social Division in Nantong County, 1895-1937,” in David Faure and Tao Tao Liu (eds.), *Town and Country in China: Identity and Perception*. Basingstoke/England: Palgrave/Macmillan, 2002.

Journal Articles (refereed)

“Control and Ownership during War and Occupation: The Da Sheng Corporation, 1937-1949,” in *Asia Pacific Business Review*, vol. 7, no. 2, Winter 2000, pp. 111-128.

“Recent Debates in the Field of Business History and What it Means for China Historians,” in *Chinese Business History*, vol. 9, no. 2, 2000, pp. 1-2.

“Controlling Modern Business in China: The Da Sheng Enterprise, 1895-1926,” in *Journal of Asian Business*, vol.14, no.1, 1998, pp. 41-56.

Encyclopedia Articles (refereed)

“Rong Zongjing,” in *Encyclopedia of Modern China*, vol. 3, David Pong, Julia F. Andrews, Jean-Philippe Beja et al. (eds.). Detroit, MI: Charles Scribner’s Sons, 2009, pp. 287-90.

“Zhang Jian,” in *Encyclopedia of Modern China*, vol. 4, David Pong, Julia F. Andrews, Jean-Philippe Beja et al. (eds.). Detroit, MI: Charles Scribner’s Sons, 2009, pp. 144-46.

“China: Industry,” in *The Oxford Encyclopedia of the Modern World: 1750 to the Present*, vol. 2, Peter Stearns et al. (eds.). New York and Oxford: Oxford University Press, 2008, pp. 135-38.

“Railroads: East Asia,” in *The Oxford Encyclopedia of the Modern World: 1750 to the Present*, vol. 6, Peter Stearns et al. (eds.). New York and Oxford: Oxford University Press, 2008, pp. 317-319.

“Mining in East Asia,” in *The Oxford Encyclopedia of the Modern World: 1750 to the Present*, vol. 5, Peter Stearns et al. (eds.). New York and Oxford: Oxford University Press, 2008, pp. 217-18.

“Rural Industry in East Asia,” in *The Oxford Encyclopedia of the Modern World: 1750 to the Present*, vol. 6, Peter Stearns et al. (eds.). New York and Oxford: Oxford University Press, 2008, pp. 406-408.

“Jardine Matheson,” in the *History of World Trade Since 1450*, vol. 1, John J. McCusker et al. (eds.). Farmington Hills, MI: Macmillan Reference USA, 2005, pp. 431-33.

“Nanyang Brothers Tobacco,” in the *History of World Trade Since 1450*, vol. 2, John J. McCusker et al. (eds.). Farmington Hills, MI: Macmillan Reference USA, 2005, pp. 517-19.

HBS Course Materials

“JWT China: Advertising for the New Chinese Consumer,” Harvard Business School Case 809-079 (2009) (26 p.) Rev. 9/10. (Included in HBS Premier Case Collection)

“JWT China: Advertising for the New Chinese Consumer,” Harvard Business School Teaching Note 5-813-080 (2012) (7 p.). (Included in HBS Premier Case Collection)

“Financial Networks and Informal Banking in China: From Pawnshops to Private Equity,” Harvard Business School Note 809-111 (2009) (18 p.).

“Enterprise Culture in Chinese History: Zhang Jian and the Dasheng Cotton Mills,” Harvard Business School Case 308-068 (2008) (18 p.) Rev. 9/10.

“Enterprise Culture in Chinese History: Zhang Jian and the Dasheng Cotton Mills,” Harvard Business School Teaching Note 5-813-081 (2012) (7 p.).

With Regina M. Abrami, William C. Kirby and F. Warren McFarlan, "Political and Economic History of the People's Republic of China: An Annotated Timeline," Harvard Business School Note 309-073 (2008) (14 p.) Rev. 6/10.

"The Rong Family: A Chinese Business History," Harvard Business School Note 308-066 (2007) (14 p.) Rev. 9/10.

"The Rong Family: A Chinese Business History", Harvard Business School Teaching Note 5-813-082 (2012) (7 p.).

With Geoffrey G. Jones and Alexis Lefort, "Opium and Empire in the Nineteenth Century," Harvard Business School Case 805-010 (2004) (21 p.) Rev. 3/10.

With Lynda M. Applegate, William R. Kerr and David Lane. "ReSource Pro." Harvard Business School Case 811-079 (2011).

Invited Book Reviews

Shellen Xiao Wu, *Empires of Coal: Fueling China's Entry into the Modern World Order, 1860-1920*, and Jeff Hornibrook, *A Great Undertaking: Mechanization and Social Change in a Late Imperial Chinese Coalmining Community*, in *Harvard Journal of Asiatic Studies*, vol. 77, issue 2 (Dec. 2017), forthcoming.

Brett Sheehan, *Industrial Eden: A Chinese Capitalist Vision*, in *The American Historical Review*, vol. 121, no. 2, April 2016, pp. 543-44.

Emily M. Hill, *Smokeless Sugar: The Death of a Provincial Bureaucrat and the Construction of China's National Economy*, in *Twentieth-Century China*, November 2011; also available in electronic form at *The China Beat*, Nov. 2, 2011, <http://www.thechinabeat.org/?p=3933>

Takeshi Hamashita; Linda Grove and Mark Selden (eds.), *China, East Asia and the Global Economy: Regional and Historical Perspectives*, in *The China Journal*, No. 63, January 2010, pp. 221-223.

Antonia Finnane, *Changing Clothes in China: Fashion, History, Nation*, in *Business History Review*, vol. 84, Summer 2010, pp. 403-05.

Wen-Hsin Yeh, *Shanghai Splendor: Economic Sentiments and the Making of Modern China, 1843-1949*, in *Business History*, 51:6, 2010, pp. 970-71.

Tomoko Shiroyama, *China During the Great Depression: Market, State, and the World Economy, 1927-1937*, in *The Economic History Review*, vol. 63.1, Feb. 2010, pp. 277-78.

Man-houng Lin, *China Upside Down: Currency, Society, and Ideologies, 1808-1856* in *Business History Review*, vol. 63.2, Summer 2009, pp. 440-42.

Margherita Zanasi, *Saving the Nation: Economic Modernity in Republican China* in *Journal of Asian Studies*, vol.1, February 2008, pp. 291-93.

Madeleine Zelin, *The Merchants of Zigong: Industrial Entrepreneurship in Early Modern China*, in *The Economic History Review*, vol. 54, no. 9, Nov. 2006.

Christopher A. Reed, *Gutenberg in Shanghai: Chinese Print Capitalism, 1876-1937*, for EH.Net, published December 2005. http://eh.net/book_reviews/gutenberg-shanghai-chinese-print-capitalism-1876-1937

Thomas P. Bernstein and Xiaobo Lü, *Taxation without Representation in Contemporary Rural China*, in *Pacific Affairs*, vol. 78, no. 1, Spring 2005, pp. 123-24.

Brett Sheehan, *Trust in Troubled Times: Money, Banks, and State-Society Relations in Republican Tianjin*, in *Business History Review*, Winter 2004, pp. 813-17.

Cheng Linsun, *Banking in Modern China*, and Zhaojin Ji, *A History of Modern Shanghai Banking*, in *China Quarterly*, no. 179, September 2004, pp. 837-40.

Kwan Man Bun, *The Salt Merchants of Tianjin: State Making and Civil Society in Late Imperial China*, in *Harvard Journal of Asiatic Studies*, vol. 63, no.1, 2003, pp. 290-94.

Alfred L. Chan, *Mao's Crusade: Politics and Policy Implementation in China's Great Leap Forward*, in *Business History Review*, vol. 77, no. 2, Spring 2003, pp. 195-97.

Rajeswary Ampalavanar Brown, *Chinese Big Business and the Wealth of Nations*, in *Business History Review*, vol.75, no. 4, Winter 2001, pp. 916-19.

Sherman Cochran, *Encountering Chinese Networks: Western, Japanese, and Chinese Corporations in China, 1880-1937*, in *Chinese Business History*, vol.11, no.2, Fall 2001, pp. 7-9.

Sherman Cochran (ed.), *Inventing Nanjing Road: Commercial Culture in Shanghai, 1900-1945*, in *The China Journal*, no. 46, Summer 2001, pp. 232-34.

Giovanni Frederico, *An Economic History of the Silk Industry, 1830-1930*, in *Journal of Asian Business*, vol.16, no.2, Fall 2000, pp.102-103.

Unrefereed Short Articles

“Comments on Course Development and New Research in Emerging Markets”, pp. 26-28 in *Teaching Business History: Incorporating New Research into Course Development*, Walter A. Friedman and Geoffrey Jones (eds.), The Business History Initiative at Harvard Business School, 2012 (<http://www.hbs.edu/businesshistory/Documents/00-final-volume-1-report-Oct%2017-2012-with-cover.pdf>).

“Nantong: Archives, Libraries, Museums,” in *Chinese Business History*, vol.5, no. 2, 1995.

“Shanghai and the Industrial Development of its Hinterland: The Da Sheng Cotton Mills in Nantong, 1900-1930,” 20th conference of the Asian Studies Association of Australia, July 1996, in *Published Conference Proceedings*, National Library of Australia.

WORK IN PROGRESS

Salesman with a Camera: Encountering the Rural Markets and Consumers in the 1920s China, book project based on newly discovered archival collection

“Infrastructure, 1800-1950”, commissioned chapter for *The Cambridge Economic History of China*, vol. II, edited by Debin Ma and Richard von Glahn, Cambridge University Press

Joint paper with Prof. Sui-wai Cheung, History Department, The Chinese University of Hong Kong, on “Transportation Work on Water and Rails: Comparative Labor Organization and Management on the Grand Canal and Railroads in Shandong, 1800 to 1930s”

“Building a Railroad in Early 20th-Century China: How to Solve Issues of Political Sovereignty, Land Acquisition, Financing, and Managerial Organization”, research article in preparation for journal submission

“The Rise and Fall of Pukou: Transportation Infrastructure, Commercial Flows, and Urbanization in 20th-Century China”, research article in preparation for journal submission

PRESENTATIONS

International and National Meetings and Invited Lectures

“Chinese Agents and Western Marketers: Transnational Networks in China's Cigarette Business during the 1920s”, paper presentation and panel organizer for “Competition and Competitive Advantage: Merchants, Agents, and Industrialists and their Changing Networks in East Asia”, AAS-in-Asia Conference, Seoul, Korea, June 2017.

“Recent Trends in American and Western Historical Research on China”, invited lecture, Shanghai Academy of Social Sciences, Research Institute for Global China Studies, June 2017.

“Transportation and Mobility in Republican China: The Role of Infrastructure in the 20th Century”, invited lecture, Shanghai Academy of Social Sciences, Department of History, Shanghai, June 2017.

“Transportation and Mobility in Republican China”, invited lecture, Nanjing University, Department of History, Republican-era history research group, June 2017.

Invited panelist for the roundtable “Economic History and the Past and Future of Asian Studies”, AAS annual meeting, Toronto, Canada, March 2017.

“Competition on Tracks: railroads and market Regulation in 20th-Century China”, paper presentation for the panel “Rewriting the Rules of the Game: Regulation and the Formation of Markets in Twentieth-Century East Asia”, AAS annual meeting, Toronto, Canada, March 2017.

Keynote address “The Grand Canal as Social History: People, Places, and Their Transformation from the Ming Dynasty through the Republican Era” for the conference “People along the Grand Canal” organized by the Research Centre for Ming-Qing Studies, CUHK, and the CUHK-SYSU Centre for Historical Anthropology, The Chinese University of Hong Kong, December 2016.

“Private, State, and Public Interest: Land Acquisitions, Negotiations, and Compensation Settlements for Infrastructure Projects in early 20th-Century China”, paper presentation and panel organizer for “Landed Interests: Mapping, Transferring and Challenging Rights to Land and Real Estate in the Colonial Context of Early 20th-Century China, Hong Kong and Taiwan”, AAS annual meeting, Seattle, April 2016.

“Arrested Development? The Role of Technology Transfer, Industrial Growth and Strategic Competition in the Emergence of the Chinese Machine Manufacturing Industry, 1890s to 1940s”, paper presented at the panel “Convergence and Divergence: The Role of Chinese “Characteristics” and Global Factors in the Development of China’s Economy in the Early 20th Century”, co-organized with Kubo Toru, XVIIth World Economic History Congress, Kyoto, August 2015.

“The Business of Interwar: Japanese Companies and the Construction of Transnational markets”, panel discussant and chair at the Association of Asian Studies annual conference, Chicago, March 2015.

“Ticket to Ride: Transportation and Mobility in Republican China”, paper presented at Oxford University, China Centre, Contemporary China Studies Seminar, March 2015.

“Visible and Invisible Hands in China: The Relationship between State, Market, and Private Enterprise in Historical Perspective”, public lecture at the Notre Dame Institute for Advanced Study, University of Notre Dame, November 2014.

“On Track to Modernity? The Making of the Civil Engineer in Republican China”, paper presented at the conference on “Beyond Modernity? Understanding Change in China” in honor of Prof. Madeleine Zelin, Columbia University, September 2014.

“Life along Shifting Frontiers: Economic Survival and Opportunities along Rail Corridors and Demarcation Lines in Wartime China”, paper presented at the Historical Society for Twentieth-Century China international conference on “Modern China in Global Contexts, 1600-Present”, Taipei, Academia Sinica, August 2014.

“At the Crossroads of Business and Politics: Foreign Manufacturers in China’s post-1895 Emerging Market”, paper presented at the international workshop ‘Rethinking Business History in Modern China’ organized by the Freie Universität Berlin, funded by the Volkswagen Stiftung, Hannover, Schloss Herrenhausen, June 2014.

“How Railroads Changed the Market Place: Commodity Flows and Distribution Patterns in Huabei during the late Qing and Republican China”, lecture at the Research Center for Ming-Qing Studies, Chinese University of Hong Kong, May 15, 2014.

“How Railroads Changed the Market Place: New Commodity Flows and Distribution Patterns in Republican China”, paper presented at the international workshop ‘Rethinking the Market in Modern China’, Center for History and Economics, Harvard University, April 2014.

“The Scarcest Resource: Strategic Competition among Foreign and Multinational Companies for Managerial Talent in China, 1890s to 1930s”, paper presented for the panel ‘Colonial Intermediaries’, Business History Conference annual meeting, Frankfurt/Main, March 2014.

“Tools of Survival and Resistance: The Economic and Strategic Role of Chinese Rail Infrastructure during Wartime”, paper presented at the 8th International Convention of Asia Scholars, Macao, PRC, June 2013.

“Railroads in China”, presentation at the Center for History and Economics seminar, Harvard University, April 2013.

“Adapting Technology and Management to Political Objectives: The Transformation of China’s Railroad Administration, 1930s to 1960s”, paper presented at the workshop on ‘Rethinking the 1949 Divide of China: dialogue between Political Science and History’, Harvard-Yenching Institute, Harvard University, April 2013.

“Ghosts of Empire: Imperial Remnants across Postcolonial Asia”, panel discussant and chair at Association of Asian Studies annual conference, San Diego, March 2013.

“The Reach of the State? The Socioeconomic Impact of Railroads as Institutions and Infrastructure in Republican China”, paper presented at the Harvard Academy for International and Area Studies, Harvard University, December 2012.

“Selling Industrialization and Technological Progress: Foreign Manufacturers in China’s post-1895 Emerging Market”, paper presented at the conference “Translating Potential into Profits: Foreign Multinationals in Emerging Markets since the 19th Century”, German Historical Institute, Washington DC, November 2012.

“Chinese Entrepreneurship and Leadership: Lessons from the Past for the Present”, invited lecture at SANY corporation, Changsha, PRC, October 2012.

“Moving Goods in the Market Place: Railroads as Economic Institutions and Infrastructure in Republican China”, paper presented at the conference “Revisiting East Asian Economic History from a Global Perspective”, Yale University, September 2012.

“The Indigenization of Insurance in China”, paper presented in the panel “The International Networks Forged by the Insurance Industry since the End of the 18th Century” at the XVIth World Economic History Congress in Stellenbosch, South Africa, July 2012.

“The Evolution of Railroads as Modern Business Institutions and Its Impact on Knowledge Transfer and Engineering Education in pre-1949 China”, paper presented in the panel “Transportation and Institutional Change in Global Perspective” at the XVIth World Economic History Congress in Stellenbosch, South Africa, July 2012.

“The Visible Hand in China: Entrepreneurs, Entrepreneurship, and the Role of the State”, invited lecture for the Harvard Club of New York China Series “The Rising Dragon in a Global Age”, Harvard Club NY, February 2012.

“Business under Reform? Institutional Structures and Managerial Practices in the Wake of the 1911 Revolution”, paper presented in the panel “The Transformation of the Chinese Economy and Business” at the international conference “The 1911 Revolution in Global History”, University of Tokyo, Japan, December 2011.

Invited discussant and chair of workshop panel “An Interdisciplinary Analysis of Economic and Fiscal Factors in the Making of China’s Foreign and Security Policy since the late Qing”, Fairbank Center, Harvard University, May 2011.

“Railroad Companies, Technology and Knowledge Transfer in Early 20th-Century China”, paper presented in the panel “Engineering and Consulting: Asia, Europe, and the USA in the 20th Century” at the Business History Conference annual meeting, St. Louis, March 2011.

“Nonprofit Development in the Context of Business Growth and New Entrepreneurial Agendas during the Republican Era”, invited presentation for the Conference on Civil Society and Nonprofits in China, Harvard University, January 2011.

“The Making of the Civil Engineer in Republican China: Railroad Technology, Knowledge Transfer, and Professional Identity”, invited lecture for the Fairbank Center Director’s Seminar, Harvard University, December 2010.

“The Making of the Civil Engineer in China: Railroad Technology, Knowledge Transfer, and Professional Identity”, paper presented at the international conference “Intellectuals, Professions, and Knowledge Production in Twentieth-Century China”, organized by the Institute for East Asian Studies, University of California, Berkeley, and the Shanghai Academy of Social Sciences, Shanghai, November 2010.

“The Making of the Civil Engineer in Early 20th China: Railroads, Transnational Knowledge Transfer, and the Creation of a Profession”, public lecture sponsored by the Hong Kong Institute for the Humanities & Social Sciences and the Hong Kong Institute of Economics and Business Strategy, The University of Hong Kong, October 2010.

Invited commentator on the Annual Edwin O. Reischauer Lecture, “For What It’s Worth: Prices and Values in Ming China—The Price of Crisis” by Timothy Brook (UBC), Harvard University, Fairbank Center for Chinese Studies, April 2010.

“Mobility and Strategy: Chinese Railroads as Economic and Social Infrastructure during Wartime,” paper presented at the conference “Wartime Economy and Culture in Daily Life, 1937-1949,” University of California, Berkeley, November 2009.

“Whose Line Is It Anyway? The Reconstruction, Reorganization, and Expansion of the Railroad Network in the Late 1940s and 1950s,” paper presented at the workshop “New Linkages: Infrastructure and Entrepreneurship in Republican and Contemporary China,” Fairbank Center, Harvard University, November 2009.

“The Capitalist View from Abroad: Xia Pingfang at the Bank of China in New York and London, 1937-1951,” paper presented at the conference “Chinese Capitalists and the Communist Revolution,” Cornell University, October 2009.

“More than Just a Business: The Emergence and Transformation of Railroad Companies as Institutions in 20th-Century China,” paper presented at the “International Conference on New Institutional History,” The Chinese University of Hong Kong, Hong Kong, August 2009.

“Fortschritt auf Schienen? Die Eisenbahn und Chinas Modernisierung im 20. Jahrhundert,” public lecture at the University of Leipzig, Confucius Institute, Germany, June 2009.

“From Colonial Enterprise to Socialist Work Unit: Railroad Companies and the Transformation of Chinese Society and Economy,” panel organizer and paper presenter at the European Business History Association—Business History Conference Joint Annual Meeting, Milan, June 2009.

“The Transformation of China’s Entrepreneurs: A Historical Perspective,” invited paper presentation at the international conference “The People’s Republic of China at 60: An International Assessment,” Harvard University, Fairbank Center, May 2009.

“Working for the Railroad in Republican China: Labor, Engineering, and Social Mobility,” paper presentation for the Modern China Seminar, Fairbank Center, Harvard University, May 2008.

“Technology and the Emergence of the Engineering Profession: Railroads in Republican China,” presentation at the Weatherhead East Asian Institute, Columbia University, March 2008.

“Chinese Business History and the 1949 Divide: Railroad Companies as Modern Business Institutions in China,” paper presentation for the Business History Seminar at Harvard Business School, November 2007.

“The JinPu Railroad as a Regional Business Enterprise in Shandong, 1898-1949,” paper presented at the International Conference on Chinese Business History, Department of History, The Chinese University of Hong Kong, October 2007.

“Railroad Companies as “Modern” Business Enterprises in pre-1949 China: Management, Accounting and Business Strategies,” paper presented at the International Symposium on New Paradigms of Chinese Business History: Concepts and Case Studies, Shanghai, Fudan University, Department of History, August 2007.

“Changing Spaces: Chinese Railroads in Prints, Maps, and Guidebooks, 1870s to 1940s,” paper presented at the Institute of Chinese Studies research seminar, Oxford University, May 2007.

“Transferring People, Goods, and Information: Railroad Companies as Modern Business Institutions in pre-1949 China,” paper presented at the VonGrep Workshop in Economic and Entrepreneurial History, UCLA, Department of Economics, April 2007.

“No Place for Train Spotters: Railroads and the Changing Spatial Imagination in Republican China,” paper presented for the panel “Mapping Chinese Modernity: Industrial Technology and the Configuration of Space in Modern China (1850-1950)” at the annual meeting of the Association for Asian Studies in Boston, March 2007.

“Why Chinese Business History Matters: Chinese Entrepreneurs, Shareholders, and Corporate Governance in Historical Perspective,” paper presented at the Harvard Business School, December 2006.

“Railroad Guerillas, Labor Activists, and Smugglers: Nationalism and Resistance along the JinPu line, 1937-1949,” paper presented at the biannual conference “Chinese Nation, Chinese State, 1850-2000” of the Historical Society for 20th-Century China, National University of Singapore, Singapore, June 2006.

“From Cotton Mills to Railways: Recent Research and New Approaches in Chinese Business History,” presentation for the Chinese Economic History Research Seminar, Tokyo University, November 2005.

“Railroads, Resistance, and Local Politics in Wartime Shandong,” paper presented for the panel “Through the Lens of War: New Directions and Interpretations of China’s War of Resistance against Japan, 1937-1945” at the 4th International Convention of Asia Scholars, Shanghai, August 2005.

“Zhongguo shangye he shehui jingji lishi de yanjiu: Yong dang’an he kuaiji ziliao qi ta fenxi (Research in Chinese business and socio-economic history: using archival documents and accounting materials and their analysis),” Lecture for the History Graduate Students’ Seminar at Zhongshan University, Guangzhou, May 2005.

“Zoushang guidao: Jinpu tielu yu jindai Shandong de shehui (Moving on Track: The JinPu Railroad and Shandong’s Modern Society),” Paper presentation for the History Department at the Zhongshan University, Guangzhou, April 2005.

“Tielu zai Zhongguo jindai lishi de zuoyong: Minguo shidai de JinPu tielu dui Shandong difang shehui he jingji de yinxiang (The Role of Railroads in Modern Chinese History: The JinPu Railroad and its Impact on Local Society and Economy in Shandong during the Republican Period),” Paper presentation for the History Department at the Chinese University of Hong Kong, April 2005.

“Yanjiu Zhongguo tielushi: liaojie Zhongguo 20 shiji zhi jishu fazhan, shehui bianqian yu minzuzhuyi de wenhua” (Research on China’s Railroad History: Understanding China’s Technological Development, Social Transformation, and Culture of Nationalism in the 20th-Century),” Paper presentation for the History Department at the Shandong Academy of Social Sciences, Jinan, February 2005.

“Chinese Railroads, Local Society and Politics: the Case of Shandong,” paper presented at the annual conference of the International Association of Historians of Asia (IAHA) in Taiwan, Taipei, Academia Sinica, December 2004.

“Investing in Modern China: Legal, Financial, and Managerial Aspects of Shareholding and Shareholders, 1890s to 1940s,” paper presentation for the Columbia Seminar in Economic History, Columbia University, November 2004.

“Changing Gauge and Authority: The Tianjin-Pukou Line and Railway Development in pre-1949 Shandong Province,” paper presentation for the Fairbank Center postdoctoral workshop “Colonial and Semi-Colonial Infrastructures in East Asia,” Harvard University, May 22-23, 2004.

“Railroads and the War in Shandong,” paper presentation at the international meeting of the Historical Society for 20th-Century China in Vienna, May 2004.

“The Reach of the State: Railways and Authority in War-Time Shandong,” paper presentation and organizer of the panel “War and State-Building in Republican China” at the annual meeting of the American Historical Association, Washington, DC, January 2004.

“The History of Corporate Ownership in China,” presentation of revised project at the second workshop conference organized by the National Bureau of Economic Research at Lake Louise, Canada, June 2003.

“Studying Local History through Transportation Networks: The Case of Jinan City and Shandong Province,” paper presented at the workshop conference “Vernacular Modernity in South China and Beyond: Current Research in Local History,” Department of Anthropology, Yale University, April 2003.

“Modernization on Track: Social Mobility and Economic Development along the Tianjin-Pukou Line in Republican China,” paper presentation and organizer of the panel “China on the Move: Transportation and Communication in 20th-Century Chinese History” at the annual meeting of the Association for Asian Studies, New York, March 2003.

“The History of Corporate Ownership in China,” joint paper presentation with William Goetzmann, Yale University, at the workshop conference on the history of corporate ownership, National Bureau of Economic Research, Cambridge, Mass., Oct. 2002.

“Negotiating Family and Corporate Interests during War and Occupation: The Transformation of the Dasheng Enterprise from the 1920s to the 1950s,” paper presented at the International Chinese Business History Conference, Shanghai Academy of Social Sciences, Shanghai, August, 2002.

“The Emergence of Modern Business in China,” paper presentation for the East Asian studies program, Oberlin College, April, 2002.

“Japanese Control over Chinese Enterprises in the Countryside: the Economic Development of the Nantong Area during War and Occupation,” paper presented at the 7th International Conference on Sino-Japanese Relations in

Washington, D.C., December 2001.

“Zhongguo qiye lishi he zhidu fenxi de lilun (Chinese Business history and the theory of institutional analysis),” invited talk at the Economics Department of the Shanghai Academy of Social Sciences in Shanghai, July 2001.

“Difang qiye he ershi shiji Zhongguo xiandaihua gongsi de chuxian (Regional enterprise and the emergence of the modern firm in 20th-Century China,” invited paper presentation for the History Department of Zhongshan (Sun Yat-sen) University, Guangzhou, P.R. of China, June 2001.

“Local Society and Social Control in Republican China: the Case of Nantong,” invited lecture for the students of the History Department of Zhongshan (Sun Yat-sen) University, Guangzhou, P.R. of China, June 2001.

“Railways, Socio-economic Development and Modernity in 20th-Century China: The Tianjin-Pukou Line,” paper presented at the international meeting of the Historical Society for 20th-Century China in Hong Kong, Hong Kong Baptist University, June 2001.

“Putting Business in its Place: Regional Enterprises and the Emergence of the Modern Corporation in 20th-Century China,” invited lecture for the Fall 2000 Colloquium Series “Chinese History at the Millennium: Voices of a New Generation” organized by the Department of History and the Center for East Asian Studies, Stanford University, November 2000.

“From *guanshang heban* to Township-Village Enterprises: the Development of Regional Enterprises in 20th-Century China,” paper presented at the conference of the Historical Society for 20th-Century China in Fredericton, New Brunswick, Canada, October 2000.

“The Manchurian Market and its Impact on the Textile Industry in Northern Jiangsu,” paper presented at the annual meeting of the Asian Studies Conference Japan, Tokyo, June 2000.

“Restructuring Control and Ownership: Managerial and Financial Reforms in the Chinese Textile Industry, 1937-49,” paper presentation and organizer of the panel “Capitalism with Socialist Characteristics: China’s Wartime Economies in Transition” at the annual meeting of the Association for Asian Studies, San Diego, March 2000.

“Transformation and Transition: Chinese Business Corporations and their Changing Managerial and Financial Structures, 1937-1949,” paper presented at the Asian Business History Conference, University of London, Royal Holloway School of Management, London, January 2000.

Participant in roundtable sponsored by the Historical Society for 20th-Century China on “Chinese History for the New Century: New Areas and Approaches,” Association of Asian Studies annual meeting, Boston, March 1999.

“Contract Labor in pre-1949 China: the Changing Role of the *gongtou* in the Textile Industry,” paper presented at the annual meeting of the Association of Asian Studies, Boston, March 1999; organizer and chair of the panel “The Return of Contract Labor: Economic, Social and Historical perspectives of China’s Labor Markets in the 1990s,” Association of Asian Studies annual meeting, Boston, March 1999.

“Control Through Investment: Modern Chinese Banks in Shanghai and Their Investment Strategies in the Textile Industry during the Republican Period,” paper presented at the conference on “Banking in Modern China,” University of Oxford, August 1998.

“Research on Zhang Jian in the Nantong Municipal Archives,” talk given at the Nantong Municipal Archives, Nantong, PRC, June 1998.

“Factories in the Countryside: Social Division in Nantong *xian*, 1895-1937,” paper delivered at the annual meeting of the Association of Asian Studies, Washington, DC, April 1998.

“Industrial Work in Nantong County, 1895-1926,” paper delivered at the conference on “Town and Country in China,” University of Oxford, May 1997.

“Shanghai and the Industrial Development of its Hinterland: the Da Sheng Cotton Mills in Nantong, 1900-1930,” paper presented at the annual meeting of the Asian Studies Association of Australia, Melbourne, June 1996.

“Company Culture and Public Sphere in Nantong, 1895-1926,” paper delivered at conference on “Chinese Business, Past and Present,” Centre for Asian Studies, University of Hong Kong, June 1996.

“From Family to Professional Management: The Da Sheng Enterprise, 1895-1926,” paper presented at the Association of Asian Studies annual meeting, Hawaii, April 1996.

FELLOWSHIPS AND GRANTS

- 2009 Conference grant from the Fairbank Center, Harvard University, for international conference on “New Linkages: Infrastructure and Entrepreneurship in Republican and Contemporary China” with Prof. Anne Reinhardt, Williams College
- 2006 Baker-Nord Center for the Humanities, Case Western Reserve University, Humanities Seminar Scholarship
- 2004-2005 American Council of Learned Societies Fellowship in the American Research in the Humanities in China program for 12 months of field work in China, funded by the National Endowment of the Humanities and the Starr Foundation
- 2004 W.P. Jones Faculty Development Grant awarded for conference organization in Vienna as incoming president of the Historical Society for 20th-Century China.
- 2002 W.P. Jones Faculty Development Grant awarded for archival research in Shandong province and conference presentation in Shanghai
- 2001 Grant from McGregor Fund, Case Western Reserve University, for development of new course “Everyday Life in Imperial China: Chinese Social History and its Representation in Art and Material Culture” in cooperation with the curators of the Chinese collection, Cleveland Museum of Art
- 2001 W.P. Jones Faculty Development Grant awarded for archival research and conference presentation in Hong Kong, Guangzhou, and Shanghai
- 2000 W.P. Jones Faculty Development Grant awarded for library and archival research in Tokyo and Kyoto
- 1999 Research grant awarded by the Research Foundation of Japanese Banks, Tokyo, for a project on the history of banking institutions in Republican Shanghai in cooperation with Professor Ayumu Yasutomi, Tokyo University
- 1998 W.P. Jones Faculty Development Grant awarded for field research in Shanghai and Nantong, People’s Republic of China
- 1997-1998 One-year postdoctoral fellowship awarded by the Center for Chinese Studies, University of California, Berkeley (declined)
- 1996-1997 One-year Ph.D. dissertation fellowship awarded by the Chiang Ching-Kuo Foundation, Taiwan
- 1995 Research grant for field work in China from the Rhodes Trust, Oxford
- 1995 Research grant from the Cha Fund, Centre of Asian Studies, St. Antony’s College
- 1992-1995 Three-year Rhodes scholarship for graduate studies at Oxford University
- 1986 Two-year scholarship awarded by the German Academic Exchange Council (DAAD) in cooperation with the Chinese government for studying at Fudan University, Shanghai

SIGNIFICANT SERVICE TO THE ACADEMY

- 2017 Submission review for *Comparative Studies in Society & History*
- 2017/5 Faculty participant and discussant in 4-day workshop on “Economic History in East Asia”, organized by the Association for Asian Studies and funded by the Luce Foundation, Michigan State University
- 2016 Manuscript review for Columbia University Press; submission review for *Business History Review*
- 2015- Submission reviews for *Business History* and *Twentieth-Century China*
- 2015- Member of the editorial board for the peer-reviewed journal *Business History*

- 2014 Submission reviews for Cambridge University Press and *Twentieth-Century China*
- 2014 Outside review of promotion case in Modern Chinese History
- 2014 Co-organizer with Emma Rothschild and Victor Seow of international workshop “Rethinking the Market in Modern China”, Center for History and Economics, Harvard University, April
- 2012 Submission reviews for *International Journal of Asian Studies*, *Modern Asian Studies*, *The Journal of Economic History*
- 2011-12 Member of the Program Committee for the 2012 annual meeting of the BHC (Business History Conference) in Philadelphia
- 2011 Evaluation of book manuscripts for Harvard University Press and Routledge Publishers
- 2010- Member of the editorial board for the peer-reviewed journal *Twentieth-Century China*
- 2006-2008 Member of the board of the Historical Society for 20th-Century China (HSTCC)
- 2005-2008 Elected by the MCAA (Midwest Conference on Asian Affairs) as advisor for China and Inner Asia
- 2004-2006 Elected President of the Historical Society for 20th-Century China (HSTCC), affiliated with the Association of Asian Studies and the American Historical Association
- 2004- Appointed U.S. liaison for the peer-reviewed journal *Lishi renleixue xuekan (History and Anthropology)*
- 2004 Co-program chair and co-organizer of the 2004 international meeting of the HSTCC in Vienna, Austria
- 2000 Manuscript reviews for *Zhongyang yanjiuyuan jindaishi yanjiusuo jikan*, published by the Institute for Modern History, Academia Sinica, Taipei, Taiwan; *Business History Review*; University of Hawai'i Press
- 1999- Board member of the Chinese Business History Research Group, affiliated with the Association of Asian Studies, and member of the editorial board for *Chinese Business History*

SIGNIFICANT UNIVERSITY SERVICE

Notre Dame

- 2017-19 Liu Institute for Asia and Asian Studies, Faculty Committee
- 2017/18 University Committee on Women Faculty and Students, appointed member
- 2017/18 Acting Associate Dean for the Humanities and Faculty Affairs, College of Arts and Letters
- 2017/5 Presentation on “High-Speed Trains: Transforming Transportation and Development in China” for academic programs at ND spring reunion weekend
- 2016- Member of Executive Committee, Department of History
- 2016/6 Chair of search committee for South Asia search, Department of History
- 2016/5- Standing Committee on Faculty Recruitment, Keough School of Global Affairs
- 2016-04 Organizer and host on behalf of Liu Institute for Prof. Sui-wai Cheung, The Chinese University of Hong Kong, “Colonial Administration and Land Reform in East Asia”
- 2016-04 Panel participant in forum “Cutting through Complexity: Understanding the Economic and Investing Environment in China”, Asia Pacific Business Club, Mendoza Business School
- 2016 Department of History AoV video project
- 2015 Undergraduate research grants committees, Kellogg Institute for International Studies and Liu Institute for Asian Studies
- 2015 Search Committee Member, Modern European History
- 2015- RMM Scholarship Endorsement Committee, Center for Undergraduate Scholarly Engagement

Harvard and Case Western Reserve University

- 2013-15 Selection committee for the Harvard Academy Postdoctoral Fellowships and reviewer of applications for Harvard-Yenching Institute fellowships
- 2013-14 Co-organizer with Victor Seow of seminar series in Modern Chinese History with five speakers
- 2013-2014 Organizer of faculty reading group in Chinese economic and social history
- 2013-15 Faculty mentor for visiting scholars at the Harvard-Yenching Institute
- 2013 “The Great Transformation? How the Railroads Changed China, 1913-2013”, presentation for the Harvard Alumni Club, Harvard Center Shanghai

2012 Presentation on “The Visible Hand in China: Entrepreneurs, Entrepreneurship, and the Role of the State” at HBS spring and fall reunion weekends

2012-15 Faculty Advisory Committee for the Fung Library, Fairbank Center, Harvard College

2012 Faculty advisor for the exhibition “The Chronicle of the China Trade: The Records of Augustine Heard & Co., 1840-1877”, HBS Baker Library Historical Collections

2012-15 Senior Scholar at the Harvard Academy for International and Area Studies

2011 Faculty Advisor for the exhibition “Railroads and the Transformation of Capitalism”, HBS Baker Library Historical Collections

2011 Presentation on “*Entrepreneurs and Entrepreneurship in China: Continuity and Transformation*” at HBS spring and fall reunion weekends

2011 Selection committee for the An Wang Postdoctoral Fellowship, Fairbank Center, Harvard University

2011-15 HBS Faculty Advisor to the Baker Library Historical Collections

2010 Selection Committee for Graduate Student summer funding, Fairbank Center, Harvard University

2009 Selection committee for the An Wang Postdoctoral Fellowship, Fairbank Center, Harvard University

2009 Lecture presentations at the Harvard Alumni Clubs Beijing and Shanghai

2008-15 Member of the Executive Committee of the Fairbank Center, Harvard University

2006-07 Director of Undergraduate Studies, Department of History, Case Western Reserve University

2004-07 Elected to Faculty Senate, Case Western Reserve University

2004-05 Faculty Senate Executive Committee, Case Western Reserve University

2002-04 Director of the Asian Studies Program at Case Western Reserve University

ACADEMIC SUPERVISION

2015-18 PhD co-advisor, Gwendolyn Lin, Norwegian University of Science and Technology, Trondheim

2014-15 PhD qualifying exam in Modern Chinese History, Harvard: Joshua Freeman, Taro Tsuda, Subodhana (Subo) Wijeyeratne

2013-14 Manuel Rincon- Cruz, Master’s thesis advisor (secondary), Regional Studies in East Asia, Harvard

Ph.D. qualifying exam in Modern Chinese History, Harvard: David Porter

2012-13 Ryan Ross, Harvard Department of History senior thesis on “Pharmaceutical Industry in Republican China”, primary advisor; winner of the Thomas Hoopes prize for outstanding scholarly work, FAS

2008-12 John Wong, doctoral dissertation on “Global Positioning: Houqua and His China Trade Partners in the Nineteenth Century”, Department of History, Harvard University, committee member

COURSES TAUGHT

Notre Dame:

- From Mao to Market: China’s Long 20th Century
- China and the Global Economy in the 19th and early 20th Century: Shanghai at the Intersection of Colonialism, Capitalism, and Politics (First Year Seminar)
- Visible and Invisible Hands in China: State, Market and Business since 1800
- Urban China: Historical Perspectives on the Urban Transformation of Space, Society, and the Economy (College Seminar)

Harvard:

- China’s Long 20th Century
- The Making of the Modern Chinese Nation
- Visible and Invisible Hands in China: State and Business since 1800
- IXP China Immersion Course, MBA, Elective curriculum
- Field Course: Entrepreneurial Opportunities and Challenges in China’s Emerging Market, MBA Elective
- The Entrepreneurial Manager, MBA Required Curriculum
- Business History Seminar, Doctoral Course

- Doing Business in 21st-Century China, MBA Elective Curriculum

CWRU:

- Chinese Business and Economic History, 1800 to the Present
- From Mao to Market Reforms: The People's Republic of China, 1949 to the Present
- Graduate Seminar: Industrialization and Industrial Societies in China, Japan, and the US
- Graduate Seminar: Economy and Society – Interdisciplinary Perspectives
- Opium, Rebels, Radicals: The History of Modern China
- Daily Life in Imperial China: Studying Socio-Economic History through Art and Material Culture
- From Samurai to 'Salaryman': The Making of Modern Japan from the 19th Century to the Present
- Senior History Majors Research Seminar
- Introduction to Chinese History and Civilization
- Introduction to Japanese History and Civilization
- Introduction to Modern World History

PROFESSIONAL MEMBERSHIPS

2012- International Economic History Association
 2007- Business History Conference
 2001- South China Research Center, Hong Kong
 2000- American Historical Association
 2000- Historical Society for 20th-Century China
 1996- Association for Asian Studies

LANGUAGES

German, English, Chinese (speaking, writing, reading)
 Japanese and French (reading, basic conversation); Latin and Greek (reading)